

# Sam Speranini

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## PROFILE

Accomplished Business development and Customer Relations manager looking to secure an entry level role with a progressive organization. I believe my experience in creating and presenting content combined with my customer journey mindset make me a good candidate for your organization. I have experience with many technologies and techniques including creating content for key organizations.

As a solid team player, I believe I would make a good addition to any organization that fosters creativity, collaboration and growth.

## TECHNOLOGIES

- Expansive knowledge of desktop hardware of many types
- Programming languages: Python, Visual Basic, HTML/CSS, C/C++, Java, GO
- Eclipse IDE (Integrated Development Environment)
- Selenium IDE (Open-Source Record and Playback Test Automation)
- Azure Cloud Platform
- Tools: Jira, GIT Hub, Salesforce, Microsoft office suite, Adobe Suite, Blender, Zendesk

## WORK EXPERIENCE

### Facility Maintenance | Town of Aurora

November 2025 - Present

My Role with the Town of Aurora is to ensure that the facilities, namely the skating rinks, are in proper working order, are clean, and are ultimately safe for the public to use. Additionally, I act as a representative for the town when it comes to dealing with the public, any questions the users of the facility may have can be posed to me so I may help them to the best of my ability.

### Team Member | Canada Computers.

July 2025 – October 2025

My role with the company is to provide excellent customer service, be that by helping customers find the right solutions for them, helping them with technology issues, or otherwise providing my expertise in the field of PC building.

### Cloudpipe Inc.

October 2022- February 2024

At Cloudpipe I had a dual role:

- 1) Manager of Content and Business development:

- a. Managed the organization's social media pages as well Corporate website.
  - b. Scripted and managed the corporate website to convey vision and services.
  - c. Working closely with clients to understand their needs and potential solutions to address them. Part of proposal team to deliver key initiatives
- 2) QA analyst:
- a. Member of the sprint team developing a proprietary test engine. My role was to apply test driven design thinking. Working closely with the developers to unit test, propose design changes, re-test to developing solutions.
  - b. Supported solution development on various client initiatives by performing unit/manual testing, root cause analysis and fix retesting.
  - c. Assigned on various client accounts as part of the overall QA team/tester.

### **Ghost Writer | The Urban Writers**

July 2022- Present

I provide services as a writer to clients who want specific pieces or topics deepened for them, regardless of genre. I have been appraised as top tier level in their acceptance testing and have written for many different organizations. My ambition has been to leverage my degree in history in order to provide veracity and historical integrity. Additionally, I create content for multiple user groups

### **Independent QA Analyst**

2016- Present

I am responsible for creating, maintaining, and executing test cases for independent content developers. In this role, I also identify, isolate, and communicate issues and bugs to effectively resolve the defect.

I work collaboratively and in partnership with other QA testers to accomplish wider scale tasks and leverage my experience with game development to support the root cause analysis and hypothesis proposal.

I am skilled in modifying config (.ini) files to achieve a desired result, change parameters to improve product, and to correct any unintended behavior and confirm the resolution approach.

### **Technology Sales and Support Specialist | Staples Canada**

July 2021- October 2022

Responsible for providing technical support for the store and for customers. Leveraging my knowledge of hardware and software enabled me to provide tech support for our internal and external customers including but not limited to installing software, removing viruses, helping with user set-up, light repair work on desktops, laptops and tablets. Additionally provided guidance on building bespoke systems such as would be required for gaming machines

Also responsible for front line technology sales. Leveraging knowledge of products and technologies, I assisted customers in finding the best solution to meet their needs. This required solid knowledge about each product we sold, in addition to knowing what products are upcoming that may fit the customers' needs.

### **Summer Employment (While in University)**

#### **Landscaping and construction | Self-employed**

June 2019- October 2022

I started my own business as a subcontractor. As such, I provided services to a construction company as a laborer. In addition, I provided lawn care and a variety of landscape labor to multiple independent clients.

### **Recruitment Specialist | Olameter Ltd.**

Summer 2020: I was responsible for prescreening potential applicants and gave short interviews to determine which applicants were qualified. I would then schedule follow-up interviews and log those dates into the company system. Following this, I would lead new hires through the onboarding process.

#### **Pool Services | Legacy Pools**

Summers 2018 and 2019: As an apprentice, I supported all services provided by the company including but not limited to: Pool opening, chemical treatments, general maintenance.

#### **Junior Leader | Camp Ekon**

Summer 2015-2017: As part of the Camp Ekon Leader Development Program. I worked with the senior leaders to develop programs and manage the outings. These included overnight camp outs and facilitated activities and prepared meals for the campers.

#### **Operational Support | Roger Neilson Hockey School**

Summer 2014: I was responsible for session preparation; equipment management and facilities support reporting to the director of the hockey school. I also ensured close-of-day checklists were completed and signed-off in preparation for the next day.

### **ACTIVITIES AND PROJECTS**

I am passionate about the world of video games, and stay current on the games, market, controversies, news, and other goings on in the Game Development ecosystem. I remain active in the gaming community and am currently developing a game for release on Steam.

Leveraging my degree in History, I advise independent creators on historical accuracy in their designs.

In terms of writing, I am actively writing a children's book among various other personal projects.

### **EDUCATION**

#### **High School Graduate | Aurora High School**

September 2014 – June 2017

#### **Bachelor of Arts (Honours) | Brock University**

September 2017 – April 2021

Graduate of the History program at Brock University

### **CERTIFICATIONS**

#### **ELVTR | Become a Game Writer with Adam Dolin**

April 2025 – June 2025

-Received letter of recommendation as one of the class's top performing students

-Trained in Scriptwriting, worldbuilding, developing characters, and Narrative design

